Message Text

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INFO OCT-01 NEA-10 ISO-00 EB-08 COME-00 TRSE-00 OPIC-03 OMB-01 L-03 CIAE-00 INR-10 NSAE-00 AID-05 /045 W

R 031340Z JUL 78 FM AMEMBASSY JIDDA TO SECSTATE WASHDC 2587

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E.O. 11652: NA

TAGS: EINV. EGEN. SA

SUBJECT: EXIMBANK CONTRACTORS GUARANTY PROGRAM

REF: STATE 165885

- 1. EMBASSY ADVISED SAG VIA NOTE NUMBER 526 ON JULY 3, 1978, OF SHIFT TO EXIMBANK CONSTRUCTION INSURANCE ROLE FORMERLY OPERATED BY OPIC. MESSAGE DELIVERED TO MOHAMMED S.H. AL SULEIMAN, DEPUTY CHEIF OF PROTOCOL, MINISTRY OF FOREIGN AFFAIRS, IN ABSENCE OF DEPUTY MINISTER FOR ECONOMIC AFFAIRS, ABDULLAH M. ALI REZA.
- 2. NO OBJECTION TO NOTE REGISTERED BY SULEIMAN BUT NOTE WILL BE DIRECTED TO DEPUTY MINISTER ALI REZA WHO WE EXPECT TO COMMENT.
- 3. IF EXIMBANK ROLE WILL EVENTUALLY INCLUDE COVERAGE OF PERFORMANCE GUARANTEE REQUIRMENTS, WE FEEL THAT SAG WILL REACT MOST FAVORABLY. OVER PAST TWO YEARS EMBASSY HAS REPEATEDLY BEEN QUERIED BY SAG MINISTRIES WHY U.S. DOES NOT PROVIDE, AS DO OTHER GOVERNMENTS, GUARANTEES FOR ITS CONTRACTORS, MANY OF WHOM HAVE BEEN DETERRED FROM BIDDING ON HUGE PROJECTS HERE DUE TO DIFFICULTIES IN RAISING THE 5 PERCENT LETTER OF CREDIT PERFORMANCE LIMITED OFFICIAL USE

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GUARANTEE.

4. IT WILL BE OF INTEREST FOR THE EMBASSY TO KNOW IF THE EXIMBANK OPERATION WILL INCLUDE ASSISTANCE TO U.S. CONTRACTORS IN THE PERFORMANCE GUARANTEE SECTOR AS ONCE PLANNED BY OPIC. WE SUSPECT THAT THIS WILL BE A POINT RAISED BY ALI REZA.

| | Sheryi P. Waller | Declassified/Released | 05 Department of State | EO Systematic Review | 20 Mai 2014 |
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Message Attributes

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Concepts: INVESTMENT GUARANTEES, PROGRAMS (PROJECTS)

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Subject: EXIMBANK CONTRACTORS GUARANTY PROGRAM

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